

1 FISHER: Yeah, yeah, yeah. No, no, no.  
2 Alright we'll walk in.  
3 Phone ringing  
4 FISHER: Yeah. Hello? Yeah. Yeah. Yeah, just, just  
5 for the afternoon. No, it's okay, yeah. Thanks, bye, bye.  
6 Pause  
7 Door opening  
8 Pause  
9 REAGAN: Last, last Saturday. You going to  
10 switch rooms?  
11 FISHER: Yeah, they're going to demo the two  
12 offices on the inside. We'll have them there.  
13 REAGAN: Alright.  
14 FISHER: But, we're moving upstairs to fourteen,  
15 here in the next couple of weeks, so.  
16 REAGAN: Oh. Okay.  
17 FISHER: They're suppose to have our space ready  
18 here shortly.  
19 REAGAN: Don't unpack.  
20 FISHER: What?  
21 REAGAN: I say, don't unpack.  
22 FISHER: I haven't been. I haven't been unpacked  
23 since I got here, really.  
24 REAGAN: Man, it's been full speed ahead. I had  
25 to take my boy to the trainer this morning.

1 FISHER: Yeah, what was the deal with his ankle?  
2 REAGAN: Ah, he's playing ball and then he ah, he  
3 ah, was going up for a lay up, guys fouled him hard,  
4 and he rolled his ankle. I doubt he's going to die.  
5 FISHER: Well, that's, ahh, very painful, as  
6 you know.  
7 REAGAN: Uh huh. It's very painful. Yep.  
8 FISHER: Alright. Well, I got your voice message.  
9 Uhm, you know, on the phone, and it sounds like  
10 we're down to the same thing. You need good funds  
11 and, ah, you know, frankly, I think that's going to be  
12 Monday. But, you know, let's see what they, her  
13 banker's explanation was. You know, this is the  
14 whole thing about you know, having certified funds  
15 or giving you a wire or whatever.  
16 REAGAN: Yes.  
17 FISHER: But, but, then we can talk about that later  
18 here, I mean, before you go. I wanted to kind of catch  
19 you up on where we are here on, uhm, on our stuff, and  
20 You know, obviously, uhm, PECAN closed.  
21 REAGAN: Uh huh.  
22 FISHER: Right? And uhm, so it's in the record  
23 book here. The, you know, PRENTICE is the, the  
24 the bond and prime sub, you've spoken with him  
25 already right?

1 REAGAN: Yeah.

2 FISHER: So, we got a meeting with him, I guess,  
3 ahh, what, this coming week, and trying to coordinate  
4 subcontractors?

5 REAGAN: Uh huh.

6 FISHER: So, ah, so we're on to DALLAS WEST  
7 VILLAGE and we've still got work to do on the other.  
8 GAIL sent me an email. I'll send her a copy of the  
9 budget out. She asked me for a budget on PECAN  
10 TOWNHOMES so I'll do that.

11 REAGAN: Okay. I, is this the, ah, the same budget  
12 you gave me the other day?

13 FISHER: I don't. What I gave you mostly, ahh, the  
14 other day was construction stuff, so.

15 REAGAN: Okay.

16 FISHER: I kind of had the idea she wanted, like,  
17 the overall development budget, so.

18 REAGAN: Okay.

19 FISHER: Because to some extent they overlap.  
20 I mean, the development budget has the construction  
21 budget in it, so.

22 REAGAN: Okay.

23 FISHER: So, uhm. PRENTICE has the schedule of  
24 values, obviously, and that's the one we really need  
25 to be focused on, 'cause that's what he's got. You know,

1 the sub level to work with, so. Uhm, let's talk about  
2 WEST VILLAGE?  
3 REAGAN: Well, it ah, the last time DON and I met,  
4 he, he said it looks good, and ah, I think it's on for  
5 the, for the 9th, I think it's the 9th, for the Council.  
6 Yeah, the 9th. So, it's a couple weeks away.  
7 FISHER: Okay.  
8 REAGAN: Yeah.  
9 FISHER: Another one I can make busy and not  
10 get interrupted, so.  
11 REAGAN: What's that?  
12 FISHER: I'm talking the other UI, I can make  
13 it busy and UI.  
14 REAGAN: But that, it, it, it appears to be okay.  
15 Unless, ah, unless MAYOR LAURA MILLER decides  
16 she want to grandstand. I don't see that she have  
17 a reason to do that. She's busy doing this strong  
18 mayor thing. Yeah. It, it, it looks fine.  
19 FISHER: Why would that affect me anyway?  
20 REAGAN: Nah, I'm just. I'm just pulling your leg.  
21 LAUGHS. She said, she had y'all on committee.  
22 FISHER: Am I on her committee?  
23 REAGAN: For the strong mayor.  
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REAGAN: That you, you know, BILL FISHER, in  
HIGHLAND PARK.  
FISHER: I wish. There's a JAMES FISHER in  
HIGHLAND PARK who's the secretary over there.  
I get confused with...  
REAGAN: Yeah.  
FISHER: You know, we've, you called me the other  
day about D'ANGELO, so.  
REAGAN: He's, oh, they, they, ah. Their interest....  
he, he has a referral that want to do, somebody to  
do the, ah, concrete, and so I told him. Let's,  
let's see what, see what you have. We'll, we'll look  
at, we'll look at, you know, all the proposals.  
That's, I can, the best I can tell you.

1 FISHER: Well, you knew he was talking to me  
2 directly, he and...  
3 REAGAN: Uh huh. Yeah, yeah, yeah. They ah.  
4 D'ANGELO called me. I guess y'all's conversation  
5 didn't go well, uhm, from his perspective, or he felt like  
6 he needed to cover the base, his bases. But, he  
7 called me and ah, left a message that he wanted to  
8 talk with me about something about y'all's meeting.  
9 But, I've never, I never spoke with him until, ah, the  
10 other day, last week when we was out there, out  
11 meeting with DON. So DON, ah. We just told him.  
12 We need to. He need to stay out of the mix like that.  
13 He need to stay out of the mix.  
14 Phone ringing  
15 REAGAN: But he, he, he called. So, we'll see...  
16 FISHER: I had a, uh, you know, make busy thing,  
17 so you can, don't have take 'em. So, sorry, we'll just  
18 have to let it burn off.  
19 REAGAN: Yeah, he, he ah, he said that, ah, he  
20 would you know, just get with him, with his referral,  
21 and, you know, they were interested in doing some  
22 concrete work.  
23 FISHER: So, DON told him to not deal with me  
24 directly, but to work with you?  
25 REAGAN: Uh huh. Uh huh. Go straight, go

1 straight, work with us. Work with us.

2 FISHER: Go straight, what do you mean? He was  
3 pissed. I mean, to say he, uh, didn't like his  
4 conversation the other night with me, when he was  
5 pissed.

6 REAGAN: Yeah, yeah. Well, uhm, his. I guess  
7 his, his thing was to try to get the prime. To try to  
8 get, and I, I don't know who, who uhm, he was  
9 recommending for prime, frankly. But he, that's what  
10 he was upset with you about, and when he came over  
11 to ah, STARBUCKS where we were meeting, and I just  
12 told him you know. PRENTICE, look, PRENTICE ah,  
13 you know, put, put up quality product, so, you know.  
14 And ah, he said, well ah, I'm, I'm okay with that. Okay,  
15 well I was just. He got a couple of referrals he wanted  
16 to send and then, he called me back subsequently  
17 saying concrete.

18 FISHER: And the couple of, did he, tell you who the  
19 couple of referrals were?

20 REAGAN: I, I just, I just imagine it, as RA,  
21 RASHAD, JIBREEL.

22 FISHER: Uh huh.

23 REAGAN: JIBREEL RASHAD. And, RASHAD,  
24 rather. And ah, 'cause he, he called me shortly after I  
25 spoke with D'ANGELO, and so, ah. Then, I hadn't

1 heard from anyone else.

2 FISHER: So, you only have the one referral?

3 REAGAN: Uh huh. That one and, ahh, uhm, it was

4 just during the course of my conversation with JIBREEL

5 that I, I understood he met, he was with D'ANGELO

6 and you.

7 FISHER: Yeah, when D'ANGELO was upset.

8 You know, JIBREEL and RICK ROBERTSON, you

9 know, or RA-MILL. Are you familiar with them?

10 REAGAN: Who?

11 FISHER: JIBREEL and RICK ROBERTSON.

12 REAGAN: What's the name of the company?

13 FISHER: RA-MILL.

14 REAGAN: RA-MILL?

15 Fax machine ringing

16 FISHER: You know, they have no capabilities at all.

17 They've never done any work. They've never. 'Cause

18 I told him when I met, I mean, they don't even talk the

19 talk. You know, they want to do the concrete work, but

20 they don't even know what that is. I mean, it's ah

21 REAGAN: Well, and, and you know, I, I have. I

22 told him, we'll, we'll look. We'll consider them like

23 we consider anybody else. But I don't, I don't know,

24 and I haven't been with them to ask him since. So,

25 UI.



1 Fax machine running

2 REAGAN: Get the plans and call BILL. Plans

3 for, this was weeks ago. Ah, UI I haven't got those

4 yet.

5 FISHER: I'm still holding my breath too. UI.

6 REAGAN: Well, the deal is, if they can't do it,

7 you know, they can't do it. And, and...

8 Fax noise in background

9 FISHER: UI for sure. It's, it's good when you

10 send UI it's bad when everybody needs to get there.

11 REAGAN: I hear you, man, I hear you.

12 FISHER: But it, it, it, ah, you know, we'll, we'll

13 give, we'll go with ah, you know the best deal. We

14 UI. It has to get done.

15 REAGAN: Well, and that's, you know. I can't, I

16 can't...

17 FISHER: It has to stay up.

18 REAGAN: And I can't, I can't and I can't put my

19 name, my signature on the thing, and I got the, you

20 know, going up shabby. I can't do that.

21 FISHER: The concern I have, is that D'ANGELO

22 is fucking us. Do you have that concern?

23 REAGAN: Well, I, you know, I told him to get me,

24 ah, the referral. And I was real candid with him and I

25 said, man, we got, we got to know that, ah, your referral

1 can hold, can hold up. UI I'm not going to sign off on  
2 that. I'm not. This don't all this don't mean that much  
3 to me, BILL. It really don't. I'm forty-six years old  
4 and I got grandkids.

5 FISHER: You're just a child.

6 REAGAN: Here I am, man, but I, I.

7 FISHER: You're just a child at forty-six.

8 REAGAN: Yeah, but I'm not, ah, I'm not going to  
9 split...

10 FISHER: Look at all your hair.

11 REAGAN: No, no, I'm UI, and I plan on keeping  
12 it. But it don't mean that much to me. It really  
13 don't. It don't. You understand? I'm into some  
14 other things that, that, you know, are less stressful.  
15 And at this point in my life, I ain't looking for no  
16 stress. Zero. LAUGHS

17 FISHER: Well, you know, again. Ah, the problem  
18 I'm having is figuring out, you know who, you know,  
19 who's in charge here on this deal. The, you know,  
20 and ultimately, DON has to make the decision.

21 REAGAN: Yeah.

22 FISHER: The, you're telling me you've got it  
23 covered.

24 REAGAN: Uh huh.

25 FISHER: And I should not worry about it.

1 REAGAN: No, I mean. You know. I'm not worried  
2 about it. So, why should you worry about it? I mean,  
3 if you want to worry about it, you can. But, you know,  
4 ah, just like I told you on, on the others. You know,  
5 I don't. Don't worry about it.

6 FISHER: The, the concern I am having is that  
7 D'ANGELO is telling me to worry about it. He's  
8 saying, I'm in charge over here, not DARREN. You  
9 know, I passed your zoning case. I need to be  
10 happy. And, their, again, this, you know, they're,  
11 they're talking to me directly.

12 REAGAN: Well, you...

13 FISHER: UI, but you called me and said,  
14 you know, don't. DON has told them.

15 REAGAN: I mean, I, that's the best I can tell you.  
16 I mean, I'm sitting there. I sit there, me, ALLEN and  
17 the Councilman sit there and D'ANGELO sits over  
18 here behind me, he comes in later. You know? Just  
19 ah, no, you don't, don't, don't, you don't need to be  
20 involved like that. Work through DARREN. Work  
21 through DARREN. You know? He don't, man, he's  
22 planning and zoning. And he say, so that's where he is.

23 FISHER: So DON'S, DON'S in charge and it's a  
24 matter of being...

25 REAGAN: Yeah, it's DON. It's, it's, it, it's DON. I

1 spoke with him and he said, it's all taken care of.  
2 And I said, I, I asked, uhm, I guess, SUZAN to go  
3 and get a few, a couple of photos, but.  
4 FISHER: You know, D'ANGELO'S meeting with me  
5 separately. He's telling me, I mean, basically, you know,  
6 he was pissed off at me the other night. I mean, he just  
7 was completely in my face with RICK and JIBREEL  
8 telling me that I needed to use them, and I was screwing  
9 them over if I didn't. And, uhm, you know, you called  
10 me and said, look, I just got out of a meeting with DON  
11 and D'ANGELO. I didn't know ALLEN was there. But  
12 DON and D'ANGELO. DON made it clear to D'ANGELO  
13 just to work through you. They called me within an  
14 hour of that phone call and said that they wanted to  
15 meet.  
16 REAGAN: Who did?  
17 FISHER: Ah, RICK and JIBREEL.  
18 REAGAN: Okay, well.  
19 Phone ringing.  
20 FISHER: What am I supposed to do?  
21 REAGAN: LAUGHS. Well, they called me back.  
22 They called me.  
23 FISHER: Okay.  
24 REAGAN: And I didn't know that they had called  
25 you, but they called me. And they, obviously, you

1 know, he, and that's when he said, look, you know,  
2 I'd, I'd like to, ah, get a referral in on the concrete.  
3 So, I don't know what y'all's conversation was about  
4 later. Was it about that?

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23 FISHER: And, frankly, that's what he did in MEMORIAL  
24 TOWN HOMES. I mean, I brought you in. I know it was  
25 late in the game on WEST VILLAGE, but, you know,

1 D'ANGELO went south on me, and ah.

2 REAGAN: Well, D'ANGELO got it approved through,  
3 you didn't get it approved. You didn't get, ah, get the  
4 DALLAS WEST approved. I mean, that was, ah, was  
5 put on delay for a month.

6 FISHER: Right.

7 REAGAN: And he, and he wholeheartedly supported  
8 that.

9 FISHER: DALLAS WEST VILLAGE?

10 REAGAN: Uh huh.

11 FISHER: Yeah, but again, he's telling me that  
12 really DON's the decision maker, and that he controls  
13 DON. That he can.

14 REAGAN: Ah, ah

15 FISHER: If I don't make him happy, he's going to  
16 go to DON.

17 REAGAN: I don't, I don't, I don't know about all of  
18 that. I don't know about all of that. I don't know about  
19 all of that. DON is the Council person.

20 Knock on door

21 FISHER: Hey, who is it?

22 JERRY: It's me JERRY.

23 FISHER: Later. Knocks on the door, it's locked.  
24 There's a couple of people in here meeting. You  
25 don't have to be a rocket scientist.

1 REAGAN: Yeah. Well. Yeah, you know. DON  
2 is the Council person. That's, that's, that's who  
3 makes the decision on that. Yeah.  
4 FISHER: You know, I. Is it DON, D'ANGELO  
5 and you? I mean, again, you know, again, the,  
6 problem I'm having, is D'ANGELO basically, and  
7 his group are expecting me to give them work they  
8 don't have or pay them. And then I've got this comp  
9 agreement with you on it, and obviously, I just want  
10 to get my case done. So, you know. Basically being  
11 faced at this point, with the conundrum of paying twice.  
12 And so...  
13 REAGAN: Are you, what, now what are you talking  
14 about? Are you talking about, you talking about  
15 DALLAS WEST?  
16 FISHER: DALLAS, we're just talking about DALLAS  
17 WEST VILLAGE.  
18 REAGAN: Okay. Get them to do, get them to do  
19 what then?  
20 FISHER: They were wanting contract work on  
21 PECAN GROVE.  
22 REAGAN: Okay. So, that's what I'm saying.  
23 FISHER: And a fee...  
24 REAGAN: Contract and...  
25 FISHER: And contract work and a fee on DALLAS

1 WEST VILLAGE.

2 REAGAN: Well, you just tell them. Just tell them.

3 What, I mean. Do you want to do that? If that's what

4 you want to do, you can do that, BILL. But I, I

5 I wouldn't advise you to do it.

6 FISHER: Well, frankly, we agree on one thing. It's

7 one or the other.

8 REAGAN: Uh huh. But I, I'm, I'm, I even told you.

9 You know, I don't what else to tell you. I really don't.

10 We, we, we got the deal going before Council on, on

11 the, on the ninth and Councilman told me, we don't

12 have no problem.

13 FISHER: You know, D'ANGELO was upset the

14 other day, you know. What was DON's reaction to

15 that he didn't care?

16 REAGAN: Do what now?

17 FISHER: D'ANGELO was upset the other day. You

18 know, with his meeting with me and RICK and JIBREEL.

19 REAGAN: Oh, well, I don't even know. I don't

20 even know if DON knew about it. But, I didn't know

21 about it.

22 FISHER: Well, but you.

23 REAGAN: All, all, all I tell you, you know. This, we,

24 you, we have a little contractual relationship between us,

25 so they need to come. You need to point them guys to



1 me. I've said that to you from day one. Anybody want to  
2 do some work, you point them to me.

3 FISHER: Well, when I did, then they called me back  
4 an hour later and...

5 REAGAN: Well, have you talked to DARREN, that's  
6 easy. I mean, what they do. What, what, what happens if,  
7 if you want to call and talk to DON and he tell you, you  
8 need to talk to D'ANGELO...

9 FISHER: UI

10 REAGAN: First. And he tell you, you need to  
11 talk to D'ANGELO. That's, that's how that goes. Uh  
12 huh.

13 FISHER: Okay.

14 REAGAN: Y'all break the protocol.

15 FISHER: Well, then, you know. What do you bring  
16 to the table in DALLAS WEST VILLAGE if I have to  
17 do a deal with D'ANGELO and he passes, he's getting  
18 my case passed.

19 REAGAN: What do you? I mean, what do you?

20 FISHER: I mean, you know, DON referred me to  
21 D'ANGELO first. I work with D'ANGELO, right? I have  
22 a deal with you. There was no question about that.  
23 I'm comfortable with that. I have D'ANGELO and his  
24 crew come running at me and saying, look, I, you need  
25 to make an agreement with me, and either you need to

1 do a deal with RICK or your case is not going to pass.

2 REAGAN: I don't. I, I, I don't know.

3 FISHER: So, who's in charge? You or D'ANGELO.

4 I mean.

5 REAGAN: Ah, listen. LAUGHS. You come.

6 I don't who. If, who, if, if, if you get a thousand

7 people walking in telling you, you need to do this. I

8 mean, you, you have, you have to, you know, be the

9 best.

10 FISHER: Oh, I'm afraid. I'm afraid. You know, I

11 spent \$400,000 bucks working those two cases with

12 D'ANGELO last time, and I obviously did not make...

13 REAGAN: Okay.

14 FISHER: I did not make him happy. And when the

15 day was done, I did not get anything.

16 REAGAN: Well, you didn't get it past, you didn't

17 get past Planning and Zoning.

18 FISHER: No, actually I did get it past Planning

19 and Zoning. I, it was twelve - oh on MEMORIAL

20 PARK TOWNHOMES with D'ANGELO in the loop.

21 REAGAN: Uh huh. Well, I, I don't, I don't know, I

22 don't know about, about that one. All I was going to

23 tell you about is PECAN GROVE and DALLAS WEST.

24 That's all I can tell you about right now. I mean, you

25 had, you had probably the same situation with PECAN

1 GROVE. You know, it was, it, that one was, was  
2 basically dead. They done threw the dirt on it, and gave  
3 it's last rights and, and everybody is at the house eating  
4 chicken. Uh huh, that one was gone. So, I, that's, that's  
5 all I can tell you. I can, I can only tell you about, you  
6 know, PECAN GROVE and what we working on now.  
7 That's all I can tell you about.

8 FISHER: Well, DON told me to work with you on  
9 PECAN GROVE.

10 REAGAN: Okay.

11 FISHER: And, it's worked out swimmingly.

12 REAGAN: Okay, well, well. It, it, and frankly I. I  
13 mean if Councilman FANTROY hadn't pointed, ah,  
14 KATHY NEELY and you to me, I'd UI, you know, I think a  
15 lot of JAMES. We go back before he was a Council  
16 person, I, I wouldn't have, I wouldn't have gotten  
17 involved.

18 FISHER: Yeah, 'cause DON referred me over to you.

19 REAGAN: Yeah, well, I mean, DON. Ah.

20 FISHER: Yeah, 'cause DON called me, 'cause you'd  
21 written a letter, ah.

22 REAGAN: Yeah, well that's right. DON, DON, DON,  
23 DON, ah.

24 FISHER: DON called.

25 REAGAN: It's about the coalition.

1 FISHER: Called me and told me to go meet with you  
2 guys at PAPPADEAUX'S.

3 REAGAN: Yeah. And so, and so we, you know. But,  
4 but again my, my respect level for the Councilman was  
5 the thing that really, really, ah, moved me. But, I get  
6 calls from people every day about UI different issues,  
7 but it's, you know. I have respect for JAMES. And  
8 of course I have respect for Councilman HILL. Basically,  
9 if, if they suggest we need to sit and talk, we talk.

10 FISHER: Okay.

11 REAGAN: And, and I wouldn't. Ah, I wouldn't have  
12 been down there advocating on behalf the deal, if  
13 JAMES and I hadn't, ah, talked about it. And he, he  
14 felt good about it. And I saw what was happening.  
15 Could have been, so I.

16 FISHER: Well, why was I dead and buried, 'cause  
17 JAMES couldn't advocate for me down there?

18 REAGAN: Well, you know better than I know.

19 FISHER: Was DON telling you I was dead?

20 REAGAN: No. I mean, the, the, the numbers. The  
21 way the, the way the, the politics was rolling out, man.  
22 It was dead. I mean, SALEEM'll tell you that. Matter  
23 of fact, he told ALLEN that. Couple of times, that it,  
24 that, that day, it's dead. It was dead. I said, they're  
25 making, they were making the case about you. Not the

1 project, it was about you.

2 FISHER: Are you talking about PECAN GROVE?

3 REAGAN: Uh huh.

4 FISHER: Well, I passed PECAN GROVE. I was

5 there for the zoning. I was there for both meetings.

6 REAGAN: You were there for the zoning? You

7 there for the first one when they put it on delay?

8 FISHER: No, they, they passed my zoning case

9 despite the, the UI.

10 REAGAN: Yeah, but I'm talking about once it got

11 to, to the Council.

12 FISHER: The tax credits.

13 REAGAN: To the Council.

14 FISHER: No, that's the one that passed right away.

15 REAGAN: No, the one I'm talking about, was when we

16 came down there, you was there, and you had SALEEM

17 FISHER: Yeah, but that was for approval for housing

18 tax credits. We'd already gotten zoning.

19 REAGAN: And, and they...

20 FISHER: They did everything else.

21 REAGAN: Delayed it, when they delayed it.

22 FISHER: Right.

23 REAGAN: They delayed it that, that time, and then

24 it came back, and they delayed it a second time. Uhm,

25 that, when, when you were there, that's when SALEEM

1 said, it's dead.

2 FISHER: Who did?

3 REAGAN: SALEEM said it's dead.

4 Phone ringing

5 FISHER: SALEEM, you know, he's a bit of a, the

6 glass is always half empty.

7 REAGAN: Well, that's what it was, I mean.

8 FISHER: Well, you know, again, I, with, with PECAN

9 GROVE, I passed zoning right away pretty quickly. And,

10 ahh, I passed P&Z with CAROL BRANDON and then I

11 passed right away with Council. The mayor was upset,

12 cause we were pressing to pass it that day.

13 Fax machine running

14 FISHER: And she didn't want to do that. She

15 actually tried to delay it, and they wouldn't do it. And

16 we passed. And then, the only time I got into a delay

17 with PECAN was the October 28th meeting. Really,

18 what you're thinking about is MEMORIAL. MEMORIAL

19 came for zoning and it got delayed. And then it got

20 delayed again until it got all. It was credits and zoning

21 all in the same day at the very end of October.

22 REAGAN: No, I'm talking about the PECAN

23 GROVE, because PECAN GROVE was one that

24 JAMES was doing.

25 Fax machine running

1 FISHER: Well, James had to have, had to, ah,  
2 recuse UI.  
3 REAGAN: That's what I'm saying. That, I mean, that,  
4 it was in his district. So, that was the one..  
5 FISHER: Right. But, we were counting on DON to  
6 carry the water on that.  
7 REAGAN: Right. That's the. In fact, it got  
8 delayed twice, delayed twice. So,...  
9 FISHER: Well, DON referred me over to you at  
10 PAPPADEUX'S, and that's why I got you involved at  
11 PAPPADEUX'S, UI PECAN GROVE. And, you know,  
12 D'ANGELO was not in the loop on PECAN, so.  
13 REAGAN: I, you know, BILL, I don't know what the  
14 two of you, UI, what memos, whatever you signed with  
15 D'ANGELO. You know that. He's a, he's a planning and  
16 zoning person. One of, how many UI Commissioners?  
17 Sixteen of them down there, or whatever. UI  
18 FISHER: Well, D'ANGELO sunk us already once on  
19 DALLAS WEST VILLAGE back in October. So,....  
20 REAGAN: Nah, he just, he called for a delay. But,  
21 he passed it.  
22 FISHER: UI killed it the same time as UI. We've,  
23 our zoning case wasn't even up. So, see I worked  
24 with D'ANGELO and DON on the deals in their  
25 district going back into September, before I even

1 met you. But, I spent some money on mostly  
2 MEMORIAL PARK TOWNHOMES, UI, WEST  
3 VILLAGE, UI, and D'ANGELO was the guy in  
4 the loop on it. And, like I said, at the end, you  
5 know, obviously I didn't make him happy, and that's  
6 what I'm afraid here. He's telling me I'm not  
7 making him happy, and, ahh, I'm afraid he's going  
8 to kill our case.

9 REAGAN: All I can tell you is what I told you.  
10 UI I'm going to tell you the same thing I told you,  
11 ten, fifteen, twenty minutes ago. You know, and  
12 that's, that's, that's the best I can do with that. I,  
13 mean, that's, I, I mean, you want to get D'ANGELO  
14 in here, or get him on the phone, and, and, ah, and  
15 talk about it. We could do that. Call him on the phone.

16 FISHER: Alright. That would be, that would help  
17 it resolve it for me.

18 REAGAN: Get him on the phone.

19 FISHER: Call him on his cell?

20 REAGAN: Put him on the speaker.

21 FISHER: Alright. DIALS PHONE. I kind of  
22 got the same thing you do.

23 Phone ringing

24 REAGAN: I'm going to have to get over there, I'm  
25 going to have to get over there to do this thing here.



1   AUTOMATED VOICE:       Your call has been forwarded  
2   to an automatic voice message system.

3   LEE:       You have reached 214-729-3484. I am not in  
4   right now, but if you leave a message, I will return your  
5   call as soon as possible. Have a great day.

6   AUTOMATED VOICE:       Not available. At the tone,  
7   please record your message. When you have finished  
8   recording, you may hang up or press one for more  
9   options.

10   REAGAN:       Hey ah, D'ANGELO. This is DARREN.  
11   How you doing, little brother? Look ah, I'm here with  
12   BILL visiting for a moment on this a, on a couple of  
13   things, and ah, I just want to, just want to make sure  
14   we all on the same page, man. I did hear from JIBREEL,  
15   and he was going to get with you, and ah, uhm. He was  
16   going to get back with me on, on his interest in the  
17   ah, in the ah, concrete piece. Uhm, I, I've, ah, just kind  
18   of reiterated to BILL that uhm, that uhm, you know.  
19   Y'all, y'all talked with me and we going to get it, get ah  
20   the process moving. And that he really just need,  
21   ah, stand down and do some other things, but the ah,  
22   But, you know, we going, we'll work as best we can to  
23   try to get this thing going, man, so ah. Give, give  
24   me a call if you don't mind at 214-207-0848 and, uhm,  
25   I just, I just told BILL to have everybody give me a

1 shout that he, he might contact him about his interest,  
2 their interest in doing a deal, uh, on, working on this  
3 project here. I'll holler at you little brother  
4 take care.

5 FISHER: Yeah, can you. I mean, that's one of the  
6 things we need to get done here. We need to get this  
7 sorted out. Sounds to me like you and DON and  
8 D'ANGELO are meeting just, but, but, you need to  
9 make sure it's crystal clear.

10 REAGAN: It, it.

11 FISHER: Who I need to deal with.

12 REAGAN: It, it, it, it, it ain't. It, It, It's, it's  
13 very crystal clear. It's clear, it's clear.

14 FISHER: D, D, D, DON has told us.

15 REAGAN: DON, DON, DON has done his. DON  
16 has said, and DON not going to call you and tell you  
17 any different. Now, I, I can't. I mean, we can't control  
18 what other folk do, but DON have. DON, when he, he  
19 knows, he give me his word. I mean, we, we go, we go  
20 way back. DON and I go way back. Way before him  
21 and, and D'ANGELO. DON was my attorney for my  
22 organization. He did work for us. So, ah, when, when.

23 FISHER: Does MURPHY know that?

24 REAGAN: Yeah, he knows. But, anyway that's. We  
25 don't, DON and I don't have no, no conflicts. We don't

1 have no confusion, or the allusions, disillusion about  
2 any of this. And he told him, he said, work, work, work  
3 through DARREN. Work through DARREN.  
4 FISHER: And everybody will be happy?  
5 REAGAN: And everybody, everybody cool, so.  
6 Whatever happened when, when, UI, man, I don't, I  
7 can't, I can't explain that, but ah, DON is not going to  
8 tell me one thing and do something different. He's  
9 not going to do that to, do that to me.  
10 FISHER: So, when we were doing DALLAS,  
11 DALLAS WEST VILLAGE last time, he never told  
12 you he was going to do it.  
13 REAGAN: Matter of fact, matter of fact, matter of  
14 fact, the odds were against you.  
15 FISHER: Is that what he told you?  
16 REAGAN: I'm, I'm telling you the odds were against  
17 you. There was, I mean, with, with the units already  
18 there, existing units and BRIAN and them doing some, a  
19 mile and a quarter, or a mile and a half, down. The  
20 odds were stacked against you.  
21 FISHER: Okay.  
22 REAGAN: And yours wasn't going to get done.  
23 FISHER: Uh huh.  
24 REAGAN: I mean, they, they, they had, they, they,  
25 they had all of the, the pieces in place to just tell you,

1 no we not going to do it. They could have just said,  
2 we ain't going to do it, because we got one going up  
3 a mile and half down the way.  
4 FISHER: Okay.  
5 REAGAN: And now you got, you got your zoning  
6 case approved. Write me a check so I can go, man.  
7 FISHER: Actually, if you want good funds, you need  
8 to give me wiring instructions, so I can wire you  
9 money. 'Cause your bankers aren't going to be able to  
10 call over here and get a...  
11 REAGAN: They, they, they..  
12 FISHER: The verification that you want.  
13 REAGAN: He, he not going to. They, they don't do  
14 that. Bankers don't do that. My banker will certify with  
15 his signature. He's going to tell them, I got it  
16 covered. And it, it.  
17 FISHER: Well, that's not what I heard on the  
18 phone. I heard you needed certified funds.  
19 REAGAN: No, I said, its in lieu of that. In lieu  
20 of that. He's going to, he's going to...  
21 FISHER: But, he needed to call somebody to do  
22 UI?  
23 REAGAN: He don't have to call. He don't, he don't  
24 have to call anybody.  
25 FISHER: Well, it's too late for that. You're

1 going to have to give me wire instructions. I can't  
2 do this 'til Monday.

3 REAGAN: Oh no, man. You, it's killing my deal.  
4 This is killing my deal.

5 FISHER: Your real estate deal?

6 REAGAN: Yeah, it's killing my deal. I got, I got  
7 a deal that I have to close on at 6:00 o'clock. But,  
8 on or before 6:00 o'clock. It's killing my deal.

9 FISHER: Well, then why did you leave me that  
10 message this morning?...

11 REAGAN: I told you. I left you a message saying...  
12 I said, I said, go ahead and write me the check for it.

13 FISHER: No, but you're saying, but my banker's  
14 going to have to call.

15 REAGAN: No, I didn't say UI.

16 FISHER: So, it's just the same thing as certified  
17 funds.

18 REAGAN: No, no, I did not say my banker have to  
19 call and, and, and certify your funds.

20 FISHER: Well, I already erased your message, so  
21 I can't play it, but ah.

22 REAGAN: No, I know what I, I said. I mean, I, I  
23 didn't come over here just to say, ah, look wire it to  
24 me Monday.

25 FISHER: Well, no, you know....

1 REAGAN: I, I what I said was that...

2 FISHER: And I wanted to talk so, you know.

3 REAGAN: Yeah, well, I wanted, I, I wanted to talk

4 too. But, I, I got to go over here. I, like I said, I

5 have to be back over here for six o'clock. They,

6 they need to just see that we have funds. That,

7 that check in the account, along with whatever

8 else we have.

9 FISHER: Okay, 'cause that's why I was

10 misunderstanding what they said, they needed to

11 see our funds in our account.

12 REAGAN: No, no, no, no, no, no.

13 FISHER: And we're just getting our wire today.

14 REAGAN: No, no, no, no.

15 FISHER: So, they won't be able to do that.

16 REAGAN: No, it won't. No, it won't. It, it won't mess

17 with your, you got your wire and...

18 FISHER: Well, I can't do it. I can't do it until

19 Monday. You're going to have to give me wire

20 instructions. I didn't prepare to do a check after

21 your message.

22 REAGAN: No, no, no, no, BILL.

23 FISHER: Sorry man, for the confusion. So, I

24 thought as soon as that, that's why you told me to

25 play my message this morning.

1 REAGAN: Man.

2 FISHER: Can you give me your wire instructions

3 now? I'll make sure you get it early on Monday.

4 REAGAN: Ah, BILL, BILL. I have a, I had a, a

5 deal that needed to get, to be done this evening

6 before 6:00.

7 FISHER: I'm sorry I didn't understand that. I, I

8 got confused by the message. You and I had a

9 deal, I was going to write you a check. And then I

10 thought your message today was...

11 REAGAN: No, I mean. I, I just need you to write

12 me a check, man, so I can, I can, I can go and take

13 care of my business, that's all.

14 FISHER: Well, I can't write you a check. I need

15 to write it on an account that's got money in it, and

16 you know. I can't do that until Monday morning. I

17 can't. I need to wire you money. Let me wire you

18 money on Monday morning? Can, can you give me

19 your wire instructions?

20 REAGAN: No, I don't have no, I didn't even bring

21 any wiring instructions. I'd, I'd have given you that,

22 without having to come over here.

23 FISHER: Well, just, just, just fax them over then.

24 You and I needed to get together anyway on this thing.

25 Sorry for the confusion. If you hadn't called me at

1 all this morning, I would have just written you a  
2 check already. So, it's, I'll take responsibility for it.

3 REAGAN: Alright.

4 FISHER: Hey, are you running off, or are you  
5 giving me wire instructions?

6 REAGAN: Well, I told you, I don't have any wire  
7 instructions.

8 FISHER: I thought you were going to call for them?

9 REAGAN: No, I, I don't have them. I don't have  
10 them. I don't have them, and I don't, you know...

11 FISHER: Well, just real quick. Close the door and  
12 we'll finish up here. So, so are you going to get  
13 D'ANGELO to call me and tell me that we're all good  
14 and all that...

15 REAGAN: I'm not going to have, I, I can't have  
16 D'ANGELO. What I did, was what I just did. I told  
17 D'ANGELO that he needs to, to, to talk or make the  
18 referrals to me.

19 FISHER: Is that what you just told him?

20 REAGAN: Yeah, that's, that's just...to you, whatever  
21 referrals he have, he need to, he, they need to come  
22 through, through me.

23 FISHER: And when he and those guys call me  
24 directly, what do...

25 REAGAN: You need to tell them to call me.



1 FISHER: And, you're telling me that's not going to  
2 blow my deal. Alright.  
3 REAGAN: Well, he, you know.  
4 FISHER: Cause you know I pissed him off. You  
5 already know that.  
6 REAGAN: I, I, you know, I, I wasn't a part of that,  
7 that, that dialogue.  
8 FISHER: I told him exactly what I just told you.  
9 They have no experience or capabilities to do three  
10 and half million dollars worth of concrete work.  
11 REAGAN: Well, I wasn't a part of the dialogue, and  
12 I don't know what the, what the dynamics were.  
13 FISHER: Okay.  
14 REAGAN: So, I, you know.  
15 FISHER: But, you do know, I'm sorry I let you  
16 down, man. But it's going to be a wire on Monday.  
17 REAGAN: Oh, man.  
18 FISHER: Fax me, e-mail me or call me. You want  
19 me to walk you out?  
20 END OF CONVERSATION.  
21  
22  
23  
24  
25